



## Automotive Business for Sale Auckland

Ad ID: 105600

Location: **Auckland**  
Asking: **Refer to Broker**  
Type: **Transport/Automotive**

**\*\*\* Urgent Sale \*\*\* Well Located  
Car Dealership \*\*\* Open to  
Offers \*\*\***

### Business for Sale Description

Automotive Business for Sale Auckland



Serdar Kabul and Tony Andrew from LINK Business Brokers are pleased to have been appointed as exclusive selling agents and are seeking a purchaser for this very well positioned retail automotive business. The owner has located overseas and advises he will consider all offers..

The business is a well-established seller of used cars which are handpicked, individually prepared and presented to the highest standard. The business currently holds 200 - 250 stock units.

The business demonstrates a solid growth trajectory since opening some years ago.

2021 FY sales revenue was approximately \$5.1 million with a profit of \$660,000 excluding the COVID-19 wage subsidy.

Key features:

- The business has an excellent online sales portal where buyers can peruse vehicles and then select a time to visit the dealership to see the cars in the flesh.
- Used car sales; web site and premium car yard location
- Great reputation country-wide
- A separate complementary business, a fully functional repair workshop with experienced staff, is included in the sale
- Big yard and office space with a secure lease at a superior, in-demand location
- Excellent arrangements with the finance providers, which positively influences revenue
- High-level relationships with suppliers to access good quality, low-cost stock.
- Multiple supplier arrangements for diversity
- Automated finance application systems reduce staff costs
- Very attractive future opportunities for the new owner.

Opportunities

- Bolt-on opportunity for a nationwide chain or larger car dealership to secure a significantly sized dealership with an established reputation in New Zealand
- Opportunity for a car hire company, finance provider, vehicle servicing operator to diversify & gain a leading car dealership

- Great income generator for an individual buyer or an investor to be a significant player in retail automotive.

To learn more, view <https://www.youtube.com/embed/JuQkS253bXs>, or go to [linkbusiness.co.nz/EL03332](http://linkbusiness.co.nz/EL03332) and press the “Enquire Now” button to complete an online confidentiality agreement.

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\*\*\*Some details of the business for sale are confidential and can only be disclosed upon contacting the broker and a completion of a Confidentiality Agreement. Due to the confidentiality of this business a stock photo image may be used to represent the business.

#buybusiness #dealership #newcars #usedcars #financeproviders #auckland

#### SEMINAR: HOW TO BUY A BUSINESS

Don't know where to start? Want to know what mistakes to avoid?

Register for our Buy a Business Seminar. <https://go.linkbusiness.co.nz/seminars/>

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**Contact:**  
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anytime

Link Business (Ellerslie)  
Licensed REAA 2008  
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**[www.nzbizbuysell.co.nz/105600](http://www.nzbizbuysell.co.nz/105600)**