

Profitable Cleaning Business for Sale Auckland



For Sale

Location: **Auckland**
Asking: **\$750,000**
Type: **Services-Home/Garden / Services-Other**

Independent Business \$300K EBIT

This thriving, independent, exterior cleaning business based in Auckland combines two of the sector's most respected brands and shows continued growth and excellent profits.

This is a solid business with excellent returns, growing revenue and profits, a proven business model, and ease of operation. Being in both a high-demand industry and home-based this opportunity wont last long.

Business Highlights

Financial Success & High Growth Potential: Since its recent merger with one of the sector's most established and respected brands, this business has experienced a 50% increase in last years turnover and around a 65% increase in last years net profit. There is also a solid pipeline of new clients.

Work from Home: No premises required and work from anywhere.

Diverse Client Base: 60% of its revenue stream is from a strong commercial properties client base and 40% from loyal residential property clients. This business diversifies your income streams.

Turnkey Operation: As a new owner, you inherit a well-oiled machine. The business operates efficiently with well-documented protocols and systems. Its easy to manage and can be operated remotely.

Owners Involvement: The current owners role is primarily administrative, with the addition of a part-time admin assistant (20 hours a week), it would be possible to run the business with around 10 15 hours of input from the owner per week. Alternatively, however, in the opinion of the vendor, the greatest value to the business would be added by the new owner focusing on sales and key account management. Theres room for restructuring to make the business self-managed.

Skilled Staffing: Your operational team consists of a combination of fully trained and highly experienced full time staff and contractors being experts in water blasting, window cleaning, and height specialist services. The blend offers the flexibility and capability to handle a broad variety of work including larger commercial buildings, work at height, and in confined spaces, where scale or complexity precludes most other operators.

This positioning offers the commercial division a position of competitive advantage that commands loyalty and a premium for its services.

Efficient Systems: The business has invested in state-of-the-art CRM systems and quoting methods to

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streamline operations, ensuring a superior customer experience and facilitating growth.

Stellar Reputation: With a five-star Google rating, and 5 stars Prequal, the highest H&S rating in the country. This business ranks among the top house-washing companies in Auckland, adding prestige and trustworthiness to your brand. It is also a certified member of the Exterior Cleaning Industry Association (ECIA).

Well-Maintained Fleet: All vehicles and equipment have been recently updated, minimising maintenance issues. You have a fleet of three Hino Box body trucks, each equipped with top-of-the-line water blasting systems and other high-quality tools.

Dont miss this unique opportunity to become the proud owner of a well-established, profitable, and high-growth property services business. With its turnkey operation and potential for scalability, this investment promises a bright future.

Contact us today to learn more about this fantastic opportunity to create your own business success story.

