

## INTERNATIONAL MOVIE DISTRIBUTION



## For Sale

Location: **Auckland**  
Asking: **Seeking Investment**  
Type: **Wholesale/Distribution / Tourism/Leisure**

### Unique Investment Opportunity - Become A Movie Mogul

This rare investment opportunity is the only one of its kind in Australasia - an international movie distribution business with a 30 year heritage operated by the same two individuals for that entire time is now seeking investment capital to further grow the export activity of this business.

Rialto Distribution is the only global film distribution business based in New Zealand and its primary licensed assets are in the Australasian market. The company is now seeking investment capital to increase its average profit for the last three years of \$NZ1.4m p.a to \$NZ3 - 5 million p.a over the next three years. In order to do this, it needs capital of somewhere between \$NZ5m - \$15m for a commensurate shareholding in the company.

This investment brings with it rights of entry to the annual Cannes Film Festival plus a host of other international film festivals such as Sundance, Toronto, New York, Berlin, London, SXSW, Tribeca and Tokyo.

The key leader in the business is willing to remain in his role for a further 3 - 5 years to manage this growth strategy on either a smaller equity or a contracted basis.

The advent of multiple revenue streams in this industry has created massive opportunity to use existing and future rights to commercialise the existing film library which is valued at over \$NZ10m.

This unique opportunity would suit a savvy investor who wants more than a passive investment in widget-making and brings with it the chance to be involved in this exciting industry at whatever level of activity the investor requires.

If you are interested and would like more information about this business, please visit the Barker Business Brokerage website, search reference number 3511 and submit the online Confidentiality Agreement. Once Michelle receives your expression of interest she will be in touch regarding further information about this opportunity.

\*Source of information - Supplied by the Business Owner. Licensed REAA 2008. Copyright Barker Business Brokerage Ltd 2024.

### Contact:

Michelle Boag  
021 940 884 or 09 448 1285

[nzbizbuysell.co.nz/119429](http://nzbizbuysell.co.nz/119429)

Barker Business Brokerage  
Licensed REAA 2008  
Broker Ref: barker\_74\_1895

