

Building Business for Sale Central Otago



For Sale

Location: **Otago**
Asking: **By Negotiation**
Type: **Construction**

High Performing Building Business

High profit, building sector business for sale.

This business provides the design, build and installation of an essential part of any high-quality residential and commercial buildings.

Uncomplicated assets, the value lies in the craftsmanship, operational efficiencies and cost management that attracts good profit margins. This value has been built through accumulated expertise and staff training, investing in operational processes and systems.

The business also co-designs and imports key materials specifically suited to NZ conditions and tastes, balancing exposure to supply, quality, and costs.

This business has a very strong demand-side position as a B2B and B2C company. Serving middle to high-end building projects. They have a reputation of excellence that is stamped in NZ's finest luxury homes and lodges.

Typical sales of \$2.2m, steady growth, and high profit to the two active working owners.

Strengths of the business include

- Exceptional brand, international award winner
- Stable long serving staff with high skills and experience
- Two year forward workbook
- Highly efficient and effective processes and systems
- Satisfying and rewarding work
- Repeat services.

The business will suit an owner-operator craftsperson with an appreciation of high-quality work, or an attractive addition into an existing building business.

The owner's state that the demand to expand is considerable and they could easily establish additional regional branches, they have purposefully controlled growth to achieve the desired work/ life balance.

After 20 years the owners are retiring and this business is available on the market for the first time.

Enquirers will be asked to complete a confidentiality and non-disclosure agreement and provide evidence of how they might finance the purchase.

Price: By Negotiation, BBO \$1.5m

Contact:

David Howard
+64 21 673 283 or +64 3 443
0043

nzbizbuysell.co.nz/118137

Nexus Business Sales
Licensed REAA 2008
Broker Ref: NEX10479



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business sales

Location: Central Otago / South Island / New Zealand

CONTACT

David Howard

Licensed Agent REAA 2008

M: +64 21 673283

Email: david.h@nexusbiz.co.nz



Enquire online at: nzbizbuysell.co.nz/118137