



Retail Business for Sale Auckland

Ad ID: 109319

Location: **Auckland**
Asking: **\$2,500,000 + stock**
Type: **Retail Other**

Enviably Brand, Hugely Successful with Healthy Cash Surplus

Business for Sale Description

Retail Business for Sale Auckland



What first began as an e-commerce business, has evolved into a highly successful brand, producing its own recognisable label, synonymous with high-end quality & leading market trends.

Supported by four strong performing retail stores in excellent locations & generating an EBPITDA of more than \$1.2M, this is an outstanding investment.

Consistent & significant growth is evident, due to the strategic implementation of their own high margin generating label which outperforms many of the quality brands that they offer their clientele, who are typical of a higher demographic. With further growth projected, now is the perfect time for a new owner to reap the rewards of the planning & investment that has contributed to this solid foundation.

Led by the General Manager, this is a well-structured, multi-level operation with competent managers & skilled staff in place. The business could be run under management with the recruitment of a General Manager to replace the current owner who works approximately 30 hours per week in the business.

With a strong following of engaged customers, the brand has enjoyed an increase in margin due to the recent focus on expanding into other product categories. Significant potential exists for a new owner to further the current offering.

- Exceptional brand strength & recognition
- Well structured, documented & systemised business with skilled staff in place
- Strong annual turnover, profits & forward projections
- Desirable retail locations, well positioned for the target demographic
- Excellent growth opportunities
- Generous handover on offer

Asking price \$2,500,000 plus stock of circa \$1M.

For more information about this business, please visit the Barker Business Brokerage website, search reference number 3289 and submit the online Confidentiality Agreement. Once Bridget receives your expression of interest she will be in touch.

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Property Code: 3289



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