

Trade Export Business for Sale Auckland

Ad ID: 100162

Location: **Auckland**
Asking: **\$585,000**
Type: **Wholesale/Distribution**

Trade Export Business - Consistent Sales & Profits

Business for Sale Description

Trade Export Business for Sale Auckland



This trade export business was started in the '80s & has grown into a solid, consistently profitable business employing 5 people in their modern premises in Auckland.

Specialized in exporting foodstuffs & any other products, their services range from sourcing & procurement, to load consolidation, sea freight (dry, chilled, frozen) & air freight, export documentation, etc.

The business had a turnover in the range of \$7.5/8M PA & an average owner net cash surplus of \$247,000 PA for the past 3 years before Covid. Last FY 20/21 the turnover was just over \$7M, despite the Covid situation.

Easy to run business:

- Great supply chain of locally sourced products (Purchased directly from suppliers throughout NZ, with 400 suppliers on file)
- Regular repeat customers (some have been with the business 20 years plus)
- Excellent, knowledgeable staff

The high level of repeat business is testimony to the customer loyalty from the outstanding service over the years.

Significant opportunities are available to increase the business's volume by executing a marketing plan; very little, if any, effort has been made to directly market the business so far. A strategic opportunity also exists for combining this business with a similar business & thereby sharing common infrastructure & overheads.

This represents a great opportunity for the right buyer to acquire a very well established & consistently profitable business that has proven to be resilient in the recent downturn. The retiring owners are happy to provide handover support & transfer of knowledge.

Price: \$585,000 (+gst if any) for the business, \$800K (+gst if any) for the freehold office.

A detailed information memorandum is available to approved parties by appointment only. Visit www.barkerbusiness.co.nz/3032, submit the online Confidentiality Agreement & Paolo will be in touch.

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Property Code: 3032



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