

Import Distribution Business for Sale Wellington

Ad ID: 58511
Inactive

Location: Wellington City
Asking: **\$475,000**
Type: Wholesale/Distribution

Import Distribution

Business for Sale Description

Import Distribution Business for Sale Wellington

Our client has developed a niche market importing and distributing quality laser cutters and CNC routers. No technical expertise is required. If you're practical and handy, these machines are easy to operate and maintain. Originally supplying to the Education sector, the business has expanded to include a comprehensive and varied selection of customers. The business is strictly B2B and B2E (business to education) so there is no need for a retail presence, no need for a fancy or expensive show-room and all costs for transport and shipping are covered by the customer. The business is not location dependent and can be operated from anywhere in the country.

The owner of this business is not a technical genius, but they're personable, well organised and understand the value of customer service. You don't have to be a rocket scientist to run this business. The business would appeal to an individual who likes to organise deals and logistics. Sales skills would also be beneficial and complimentary to an understanding of a strong service offering. The current owner has developed a solid reputation and an extensive client base. They have secured exclusive agencies from carefully selected manufacturers and suppliers overseas. Current sales are in excess of \$600,000 p.a. with margins of up to 100%.

The owner has also organised first rate service and maintenance training tools for their customers in the form of online videos and self-help aids for their imported products and can offer a significant level of training for a new owner. The Vendor is seeking offers above \$475,000 for the business, assets and stock. A buyer may choose not to purchase some of the business assets and the Vendor is happy to negotiate accordingly.

To find out more, go to www.linkbusiness.co.nz/WL00065 and press the “Enquire Now” button to complete an online confidentiality agreement.

***Some details of the business for sale are confidential and can only be disclosed upon contacting the broker and a completion of a Confidentiality Agreement. Due to the confidentiality of this business a stock photo image may be used to represent the business.

Ref: WL00065
Timestamp: 20170924054537

Contact:
Dave Morgan
+64 21 471 992 or +64 4 472 7602

Link - Wellington Business
Brokers
Licensed REAA 2008
Broker Ref: WL00065



www.nzbizbuysell.co.nz/58511