

Cost Management Franchise for Sale NZ Anywhere Ad ID: 16509

Location: **New Zealand**
Asking: **\$39,750**
+GST
Type: **Franchise New**



World Leading Global Cost Management Franchise. Put your extensive Sales Consulting experience to work for yourself and earn what you're worth, not what someone is prepared to pay you.

Franchise for Sale Description

Cost Management Franchise for Sale NZ Anywhere

Expense Reduction Analysts is a world leading and multi-award winning cost management franchise and we've been operating in NZ since 1994. Since then, we've helped hundreds of our New Zealand Clients save tens of millions of dollars on their business overhead and core costs. Our Client list reads like the 'Who's Who' of New Zealand commerce with Clients in the manufacturing, distribution, import/export, retail and professional services sectors. We review their expenditure in dozens of critical areas; telecommunications, energy, office supplies, printing, packaging, freight & couriers, insurance, consumables and fleet management to name just a few. Because of our well documented 10-step process and our benchmarking data obtained over many hundreds of projects, we are able to save them significant amounts of money with our 2017 average of just over 20%.

Sales Hunters Required

To support our team of industry experts, we need several experienced and focused sales people to 'sell' our contingency based services to medium/large companies across New Zealand. Because of our low risk proposition (no savings, no fees) we have a very good uptake.

You won't have to get tied up in managing the projects or unnecessary detail as our client managers and industry experts will work with you to do that. Instead, you can focus on selling our services and you'll be rewarded with a 25% commission on all the fees generated on the work you bring in over the 24 month client contract period. By doing just that, you can earn a very handsome income. OTE \$150k+ with absolutely no cap on earnings.

Business Resources

This franchise is NOT for everyone but if you have a proven and successful track record in sales consulting to 'C-

suite executives', and you back yourself, then you should talk to us. Ideally, we're looking for experienced people in Auckland, Wellington and Waikato however other areas will be considered.

As you will only be involved with the sales side of things, we are offering this franchise for half the normal cost. (\$39,750 + GST)

Initial Induction Training undertaken over 5 business days and flights and accommodation costs are included.

If this sounds like the opportunity you've been waiting for, then pick up the phone and call me on 027-4487089 right now.

Website

<http://www.expensereduction.com>

Contact:

Denis Stevens

04 566 6615 or 027 448 7089

Any

www.nzbizbuysell.co.nz/16509