

Sales Business Business for Sale Christchurch



B2B and B2C Commercial & Retail Improving Homes; Design, Style & Flair

This Christchurch business has been established for over 50 years and has succeeded through highs, lows and many economic cycles. Business highlights include:

Likely sales of \$8m + this FY

Sales and GP up 14% and 18% respectively on last year

Huge brand equity; an iconic Christchurch brand

Experienced & loyal staff

Manufacturing facility

Multiple suppliers multiple markets

High profile showroom in a prominent location

Well over \$1.3m of forward orders

Consistent forward work and excellent, identified future project opportunities

Estimated 70/30 % commercial/retail sales split

High value of stock & plant (circa \$1m)

Business Resources

Our vendor is heading into semi-retirement and gold card status. They want to step back from their management & support role, and be free to travel and enjoy a lot more me time. Their good health and a passion for their industry and team will ensure an optimal handover period.

The buyer will be:

An existing reseller/retailer wishing greater exposure to the Christchurch market and annual gross profit comfortably exceeding \$1.5m net of materials and direct labour/install costs

An individual with a proven track record for B2B and/or B2C reseller businesses

A person who enjoys bringing out the best in others

Location: **Christchurch**
\$1,600,000

Asking: **incl. \$1m+ stock & plant**

Type: **Retail Other**

Contact:

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Tabak Business Sales
(Christchurch)
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Open to greater use of social media and digital marketing to increase brand loyalty & reach

Passionate about improving peoples home environment

First time on the market for 50 years, this iconic Christchurch business is ready for fresh energy and new ideas.

Sale Price - \$1,600,000 incl. \$1m+ stock & plant

\$800,000+ EBITDA 2024FY estimate



Enquire online at: nzbizbuysell.co.nz/119757