

# Relocatable Import/Distribution Business for Sale Waikato



## For Sale

Location: **Waikato**  
Asking: **\$2,600,000**  
Type: **Wholesale/Distribution**

## Broad expanding customer base

### Highlights

- Established business with suppliers and customers
- Excellent product line, many exclusive
- Servicing a niche market
- Excellent reputation in the industry
- Growth driven by legislation
- Strong systems in place
- Opportunities for continued growth across multiple industries
- Waikato based but can be run from any location

### Opportunity

Established by the current owners 6 years ago, this business has specialised in the import and nationwide distribution of a range of quality products. Legislation ensures the business's products and services are a requirement to those in the dairy industry, not a discretionary spend. The Business enjoys exclusivity on many of the products they supply and have built a network of distributors throughout the country.

Not only is the product of a very high quality, the business has been built on good 'old fashioned' customer service. The current Owners are supported by a small team of staff and contractors.

### Huge Opportunities for Industry Expansion

The business founded on the import and supply of products primarily to the Dairy Industry where they are well established. Their product lines have a much broader application and the business has currently orders to supply to other industries which opens up a large diverse customer base throughout the country.

An exciting opportunity exists to build on the considerable foundations put in place by the current owners.

### Purchaser Profile

This business would ideally suit a person with good business management skills, the ability to work with clients and organise projects. One of the current Owners is keen to remain in the business which would provide good continuity going forward. A good practical person who relates to the farming community would be of great assistance for the new owner.

**FME Surplus \$766,717 EBIT**

### Contact:

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EBIT: Earnings before Interest and Tax

**For additional information, please complete the confidentiality agreement by following this link and click the find out more button:**

<https://tabak.co.nz/opportunity/relocatable-import-distribution>



Enquire online at: [nzbizbuysell.co.nz/114444](https://nzbizbuysell.co.nz/114444)