



Wholesale Distribution Specialist Business for Sale Waikato

Ad ID: 109305

Location: **Waikato**
Asking: **\$495,000**
Type: **Wholesale/Distribution**

Established over 40 years ago this business blends and wholesales their own brand of products throughout the North Island.



Business for Sale Description

Wholesale Distribution Specialist Business for Sale Waikato

Established over 40 years ago this business blends and wholesales their own brand of products throughout the North Island. This easy to understand business employs a small number of staff to support the Owner in packaging and distributing their products.

Highlights

- Own Brand
- Easy to Understand
- Servicing a niche market
- Proven products
- Strong systems in place
- Low Overheads
- Opportunities for continued growth
- Strong established customer base
- Repeat clients

Purchaser Profile

The business wholesales its own specialist products to a loyal group of regular customers.. The business is based around great service which is reinforced by the large amount of repeat and referral business experienced by this company. It would suit a purchaser who has good general management and sales skills and can deliver a high level of customer service.

Financial

The year ending 31st March 2021 showed a solid result, the year ending March 2022, as expected was down due to Covid lock down impacting on the businesses customers. The current year is forecast to show excellent growth due to a price increase, new customer retail sites opening and better margins on products attained due to the additional product line. Year to date they are ahead of the forecasts.

Price: \$495,000

FME Surplus: \$201,577 EBPITD Forecast

EBPITD: Earnings before One proprietor, Interest and Tax and depreciation

For further information about this business and to fill out a confidentiality agreement, please follow the link below.

<https://tabak.co.nz/opportunity/wholesale-distribution-specialist>

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