

# Import, Manufacturing & Distribution Business for Sale NZ Anywhere



## For Sale

Location: **New Zealand**  
Asking: **\$450,000**  
Type: **Manufacturing / Home Based**

Long established product that has become the standard building internal fitment as specified by many NZ Architects and Designers. It is marketed to trades-people, who many times utilise it for their own installations.

This manufacturing and importing business is the accepted supplier of a range of specialised internal fitments within the construction industry, as well as single homes. Profitability at the moment is high on our total present range.

My client base throughout NZ, built since startup in 1993, numbers in excess of 500 tradespeople, many of whom are ongoing buyers every month.

After four years of rather expensive Research, Development, and tooling, I have just landed 2000 Hi-technology investment castings, in order to actualize a new product range.

I am now in a position to supply, Internationally, a System that exceeds the existing products available worldwide today. The development has been at the behest of current New Zealand trade customers. The clients tell me that they are excited to be involved in the launching of this commodity.

I guess that I am a full time employee, although at my age this is often quite a moveable number.

About five years ago, I went to Shanghai to visit an engineering firm with whom I had a long trading history, to manufacture, specifically for my Company, the most popular sizes of my range. This has proved to be most beneficial to us both, with about three shipments per year to maintain my stocks.

With the aid of contracting friends however, we still fabricate the specialist units, and, when in short supply, our most popular range.

There is excellent exporting potential. I had shown this some years ago, employing a distributor in Sydney. Although the demand was prodigious, it turned out that he did not wish to keep adequate stock to enable a reliable supply to the Australian building industry. I too, was not keen on giving him the large discount required, as I was then manufacturing everything.

I would be most interested in becoming a partner in an adequately financed, specialised Company that initially opens with Australian sales, then goes on to markets within the Americas, Europe, and Asia.

### Contact:

Owner

[nzbizbuysell.co.nz/113455](http://nzbizbuysell.co.nz/113455)



Checking on the internet, in the United States, a rather ugly (in my biased opinion) unit that is equivalently rated to our largest unit sells to the trade at Three times (in nzd) the price of mine !

The total business price does include the engineering, tooling, and stock of the entirely new product range. Developed over the last four years with my knowledge of the industry. This HiTechnology system, developed and tested at the request of my New Zealand tradespeople, fills a niche market segment that has huge sales potential throughout the world. Our Total range, and manufacturing ability, is absolutely now adequate to undertake sales in overseas countries, utilising the same marketing strategies that I have used so successfully here in New Zealand.

## Business Resources

Business includes machinery, specialist jigs,

Full client Listings

Introduction and consideration with overseas fabricator.

The right to manufacture the full Catalogued range, to the world if desired.

Nobody, anywhere on the planet has an equivalent product range.

**Contact me today to find out more!**

