

Sales and Installation Business for Sale Christchurch

Ad ID: 73880

Location: **Canterbury**
Asking: **\$155,000**
Type: **Services-Other**



Canterbury Distributorship - Popular Product - Growing;

Business for Sale Description

Sales and Installation Business for Sale Christchurch

This is a unique, well established and quality business model, offering a product to the renovation market. Leads are generated by the product manufacturer via their website and 0800 number, then allocated to the distributor for that region. The distributor then makes contact to organise a site visit and quote. Once accepted a deposit is paid, the product is ordered from the manufacturer and the builders organised to carry out the install.

Business Strengths:

- Strong growth and profitability
- No prior experience necessary
- Simple and effective business model
- Marketing run nationally by head office
- 20- 25 hours per week
- No licensing fees

The Buyer:

The new distributor could be

- An individual happy to carry out the sales and quoting work, using the existing contractors to install
- A 'team' (i.e. couple, siblings etc) where perhaps one is a builder and the other works on sales/quoting

- An existing building/landscaping company purchasing the distributorship as a 'tack on' to their business

Business Resources

Reason For Sale:

The current owner is looking to spend more time on his other business interests. He is conscious that the product is in 'growth mode', therefore needs a dedicated new distributor willing to leverage off the continued growth and interest in this brand in Canterbury.

The Vendor would provide necessary support to ensure a smooth transition.

Sale Price \$155,000 Net surplus \$109,554 EBPITD (t 2019FY)



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