Global Premium Manufacturing Business for Sale Auckland



For Sale

Location: **Auckland**
Asking: **Expressions of interest**
Type: **Manufacturing**

Global Premium Manufacturer for Sale | FY26 EBITDA $1.92M

Operating discreetly as one of New Zealand's commercial quiet achievers, this business is a globally recognised manufacturing powerhouse in the fluid purification and specialised consumable components sector. Producing a world-class catalogue of over 700 products known for near-zero failure rates, the company stands as an established, highly efficient export leader.

Investment Highlights

- Financials: The business generated ~$8.28M in revenue for FY2026, delivering an EBITDA of $1,923m and an EBIT of $1,654m (all figures NZD).

- Global Footprint: The company operates a multi-channel distribution network supplying domestic NZ B2B accounts, alongside tier-one wholesale partners across Australia, Canada, the United States, the UK, and Europe.

- Proprietary IP & Tooling: The transaction includes a highly valuable portfolio of intellectual property, including registered design patents, international brand trademarks, and exclusive in-house tooling capability.

- Immediate Margin Expansion: A strategic transition to next-generation raw materials and advanced machinery is currently underway. This operational upgrade is projected to reduce media costs by up to 50% and unlock an immediate 5% to 8% improvement in gross margins.

- Seamless Transition: After more than 40 years of successful family ownership, the founders are retiring and are fully committed to a structured handover program to ensure a seamless transfer of knowledge, operations, and long-standing international distributor relationships.

Strategic Opportunity

Despite its strong existing footprint, the business offers significant room for immediate sales growth via wider distribution into under-penetrated key markets - especially the USA. This represents a rare turnkey platform built on lean manufacturing, efficiency, and untapped international growth. It is an ideal strategic acquisition for firms involved in the fluid purification sector, manufacturers or traders in adjacent sectors, or international competitors seeking a highly profitable, established global operation.

Contact:

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Strict confidentiality applies. Interested parties will be required to sign a Non-Disclosure Agreement (NDA) prior to receiving the comprehensive Information Memorandum and financial details.