



For Sale

Location: **West Coast**
Asking: **\$350,000**
+GST if any
Type: **Tourism/Leisure /**
Transport/Automotive

West Coast Tourism Transport Business Opportunity

GLACIER SHUTTLES & CHARTERS

Positioned in the heart of New Zealand's iconic West Coast tourism sector, Glacier Shuttles & Charters presents a rare opportunity to acquire a well-established and consistently profitable passenger transport operation servicing one of the country's most visited regions.

Operating in a high-demand tourism destination renowned for its dramatic landscapes and strong domestic and international visitor flows, the business is ideally positioned to benefit from continued growth in regional tourism and increasing demand for flexible, reliable transport services.

Key Features:

1. Established and proven tourism transport business with strong market presence.
2. Modern, well-maintained fleet of comfortable vehicles.
3. Multiple revenue streams including shuttle services, private charters, and tour transfers.
4. Strong reputation for reliability, safety, and repeat clientele.
5. Strategic West Coast location servicing key tourist hubs and surrounding towns.
6. Consistent profitable performance with strong EBITDA.
7. Long-term ownership providing operational stability and systems continuity.
8. Website: www.glaciershuttlescharters.co.nz

Growth Opportunities

There remains scope to further enhance the business through a range of strategic initiatives. Opportunities exist to benefit from increasing international visitor activity, while gradually expanding fleet capacity to align with seasonal demand. Continued development of relations with accommodation providers and tourism operators may further strengthen market presence, alongside ongoing improvements to digital marketing and online booking channels. In addition, there is potential to build on premium and bespoke West Coast experiences, including exploring extended transfer linkages to key destinations such as Queenstown.

Investment Highlights

This is an ideal acquisition for an owner-operator or strategic buyer seeking a lifestyle-aligned business in a premium tourism region, or an add-on acquisition to an existing transport or tourism portfolio.

An optional opportunity to acquire the associated Land & Buildings further enhances the appeal, offering a unique home-an-income lifestyle proposition.

With genuine long-term vendors retiring, this represents a rare chance to secure a well-performing streamlined business with clear upside in a growing market. Opportunities of this calibre on the West Coast are seldom available.

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