

Medical Sector Import and Distribution Business for Sale Auckland



Medical Sector, Import/Distribution

Clients rely on what this specialist import and supply business provides every day, and professionals across New Zealand send them straight to it. After more than a decade of trading, it's now for sale.

The specialist equipment it sells is part of clients' everyday lives, so demand stays consistent nationwide with little seasonal fluctuation. Alongside new sales, secondary income streams add depth to the revenue mix.

Referrals are a key source of new clients, built on years of specialist product knowledge and personal service and backed by institutional accounts and a website that generates regular direct enquiry. Sales typically start with a phone consultation, and support continues long after it, from coordinating repairs to providing loan units so clients stay covered while repairs are underway.

Business highlights:

- * Strong earnings, with revenue rising across the last three years
- * Home-based, no lease, low overheads
- * Established international supply agreements
- * Cloud accounting and outsourced digital marketing already in place
- * No specific qualifications or licences required.

The founder currently manages every aspect of the business and will personally train the buyer until they're confident, handing over the referral relationships as part of the transition. One full-time owner can run it, making it a strong fit for a hands-on owner-operator or an industry buyer looking to add an established channel.

For the right buyer, this is a chance to own a business people depend on, with the hard groundwork already done. Contact Nick Stevens or JD Hyslop to find out more.

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Nick Stevens, +64 21 641 978, nick.stevens@linkbusiness.co.nz



Location: **Auckland**

Asking: **\$1,020,000**

Type: **Wholesale/Distribution**

Contact:

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LINK Business (Ellerslie)
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Enquire online at: nzbizbuysell.co.nz/134773

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