

Award-Winning Artisan Cheese Brand Business for Sale Waikato



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Acquire an award winning New Zealand artisan cheese brand and specialist manufacturing and retail platform with close to two decades of market presence and 150+ NZ and international awards.

This is not positioned as a conventional earnings-multiple acquisition. Strategic buyers may identify additional value by leveraging existing manufacturing, sales, distribution or overhead infrastructure alongside the brand and customer channels.

Key Features

- * Established direct, online, supermarket, foodservice and wholesale channels
- * Proven recipes and process know-how across cow, goat, sheep and buffalo milk
- * White-mould, blue, hard and fresh cheese capability
- * Assets include pasteurising, vats, maturation, packing and chilled infrastructure
- * Contract/private-label manufacturing potential
- * Flexible structure: continue as is or integrate the brand, IP, equipment and customer channels into an existing dairy/food operation

The Numbers

- * FY26 revenue: \$1.31m
- * Revenue mix: ~ 60% wholesale/trade / 40% direct-retail
- * Top 10 products represent ~ 74% of recorded cheese volume

Who Would This Suit?

An owner-operator, established dairy/food manufacturer, premium food brand or strategic buyer seeking an established specialty platform that would take significant time and capital to recreate.

The vendor is committed to a timely sale and orderly transition. This is a opportunity to acquire an established brand, manufacturing and retail capability, customer base and supply chain.

Price/structure: By negotiation.

Business identity and detailed information will be released only to qualified parties following a confidentiality agreement.

Enquire now to learn more.

Sunil Patil, 021 814 424, sunil.patil@linkbusiness.co.nz

Location: **Waikato**

Asking: **Refer to Broker**

Type: **Retail-Food Other**

Contact:

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LINK Waikato

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