

Specialist Infrastructure Business for Sale Auckland



For Sale

Location: **Auckland**
Asking: **\$27,000,000**
Type: **Services-Other**

\$7m EBITDA - Specialist Infrastructure Market Leader

- FY27 Actual/forecast EBITDA circa \$7m and growing
- FY28 forecast EBITDA \$7.8m
- Extremely high barriers to entry
- Highly specialised assets and staff
- Approx. 65% direct to councils / infrastructure asset owners
- Balance predominantly Tier 1 civil contractors
- Highly skilled, experienced workforce
- Four operational units - recently increased from three
- Significant transmission pipeline opportunity
- Proven systems, processes & estimating
- Vendors available for ongoing management and multi-year transition

This is a highly specialised civil infrastructure business undertaking work on specialist infrastructure projects, with massive increases in forward budgets and work throughout New Zealand.

The business has built an exceptional reputation through its specialist equipment, highly trained staff and ability to consistently deliver technically demanding projects to the quality required by councils, asset owners and Tier 1 contractors. These capabilities create significant barriers to entry enabling margins well above those normally associated with civil contracting.

With substantial investment required in New Zealand's ageing water infrastructure, increased capacity from its recently established fourth unit and a fifth unit for the emerging larger-diameter transmission pipeline opportunity, this civil business is positioned for significant further growth.

Importantly, the Vendors are prepared to remain actively involved for multiple years, providing management continuity and a structured transition to the new owner.

Asking Price: \$27,000,000 + GST (if any)

Contact:

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If you are interested and would like more information about this business, please visit the Barker Business website, search reference number 4096 and submit the online Confidentiality Agreement. Once Jason receives your expression of interest, he will be in touch regarding further information about this opportunity.

*Source of information - Supplied by the Business Owner.

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Property Code: 4096