

Established FMCG Business for Sale Auckland



For Sale

Location: **Auckland**
Asking: **\$900,000**
Type: **Manufacturing**

Established FMCG - Auckland

Price: \$900,000

Profit: \$258,881 SDE

This established New Zealand food manufacturer has operated for over 15 years and supplies its products through major grocery and retail channels nationwide.

The business has entered an exciting growth phase.

Revenue increased by more than 25% in FY2026 to over \$3.5m, while profitability also improved to \$258,000 for a working owner.

- Increase production without significant additional capital investment
- Established national retail distribution
- Recent pricing initiatives supporting improved profitability
- Further opportunities across additional sales channels
- Experienced production, logistics and factory team already in place

The owner has operated and managed the business from the South Island, which has been challenging. They have now decided to step away; the business could benefit from a full-time owner. Will that be you?

This could be an ideal opportunity for a senior FMCG manager who has spent their career growing other people's brands and is now ready to own and grow a business of their own. It may also suit an existing food manufacturer, distributor, or FMCG operator looking for an established platform with the infrastructure, people, and distribution already in place.

The hard work has been done with a solid foundation in place. The next owner can accelerate growth and turn increasing scale into stronger returns.

Contact:

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For more information complete the Confidentiality Deed or contact Broker Michael Shah
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