

Patented Agritech Exporter Business for Sale Waikato



Patented Agritech Exporter, Decades of Trading

This Waikato-based manufacturer has spent decades developing a patented product range sold across multiple continents, and it's ready to change hands.

This is an asset sale of two self-designed, manufactured, IP-protected agritech product lines of the business which save time and labour and improve productivity on farms. Alongside the sales and manufacturing operation is a well-respected repair and support service. This IP protection gives a buyer a defensible position in a tightly held niche rather than a commodity line. Decades of daily use have built strong loyalty among farmers, rural retailers and distributors across its export markets.

One product drives the bulk of activity, valued for the efficiency it delivers on farm every day. A workshop repair service adds steady recurring revenue, with units returned to service rather than replaced, reinforcing long-standing customer relationships. Distributor relationships already span Australia, North America, the UK and Ireland, continental Europe and South America.

Key strengths:

- * Asset sale of patented, trademarked product lines
- * Compact operating requirements makes this a fully relocatable opportunity for a new owner
- * Decades of trading history and technical credibility
- * Patented, trademarked products in a defensible niche
- * Established international distributor network
- * Recurring revenue from repairs, servicing, parts and accessories
- * Lean, owner-operator structure with room to scale
- * Untapped growth potential in the US and Indian markets
- * Established co-marketing ties with complementary agritech brands.

Well suited to a hands-on owner-operator ready to build on existing distribution, or a strategic buyer adding a proven niche product line to a broader agricultural portfolio. The current owners will provide structured handover support.

Contact Rick Johnson to find out more.

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Location: **Waikato**

Asking: **Refer to Broker**

Type: **Manufacturing**

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