

Established Accounting & Advisory Business for Sale Whanganui



Established Accounting & Business Advisory Practice, Wanganui

FY26 Revenue \$730,881

An outstanding opportunity to acquire a leading accounting practice serving small business owners in Whanganui. Established in 2010, this franchised accounting, tax and business advisory firm offers a substantial recurring fee base, proven systems, and a strong history of growth.

Key Highlights

- FY26 revenue of \$730,881, up 11.1% on FY25, with growth averaging 11% per annum over the past five years.
- Loyal, Diverse Client Base: 1,112 clients with 95% annual retention; the top 10 clients represent just 6% of fees and the top 20 only 9.6%.
- Strong Recurring Revenue from fixed, monthly fee packages, annual accounts, GST, payroll, rental property services, Xero subscriptions and advisory work.
- National Brand and Established Premises: Operating under a franchise with national marketing, branding, systems and a set pricing framework, operating out of Wanganui since 2010, trading Monday to Friday, with a new formal lease available to an incoming owner.
- Growth Opportunities: Layer advisory and management reporting onto the existing client base, lift chargeable recovery from approximately 50%, apply the March 2026 fee schedule to legacy clients, cross-sell payroll and GST services, add capacity to meet existing demand, and acquire fee parcels from retiring sole practitioners.

Well suited to an experienced accounting practitioner seeking their first business ownership opportunity. The ideal purchaser will have demonstrated experience in client relationship management, staff leadership, and the provision of accounting and taxation services- subject to the franchise's approval.

Asking price of \$650,000.

Location: **Whanganui**

Asking: **\$650,000**

Type: **Finance**

Contact:

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nzbizbuysell.co.nz/134032

Kauri Business Sales
Licensed REAA 2008
Broker Ref: tiaki_83_263



Please complete the online confidentiality agreement by copying and pasting this link:
<https://www.kauribusiness.co.nz/ca-forms/ca-form-289>.

Post executing the NDA, we will be in touch with further information.

Khushdeep Sharma

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Kauri Business Sales (Licensed REAA 2008)

Property Code: 289