

Highly Profitable Restaurant for Sale Queenstown



For Sale

Location: **Queenstown**
Asking: **\$625,000**
Type: **Hospitality-Restaurants**

Highly Profitable Restaurant in Prime Tourist Destination

Are you looking for a secure, high-performing investment in the hospitality sector in the Queenstown Lakes District? This successful, and well presented licensed restaurant, entering its fifth year of operation, is now available for acquisition. Situated in one of the region's most popular tourist and lifestyle destinations, this establishment boasts a strong reputation and a loyal following of both locals and seasonal visitors. Vendor finance available to a suitably qualified purchaser.

Investment Highlights:

- Strong Financial Performance: FY2026 total trading income of over NZ\$1.2M, with a gross profit margin of 69%.
- Proven Profitability: Delivering a solid net profit of NZ\$241,215, with an adjusted SDE of NZ\$171,215.
- Efficient Operations: Exceptional rent-to-sales ratio of 5.8%, significantly outperforming hospitality benchmarks.
- Asset Base: Fully equipped commercial kitchen with substantial historical investment, ready for seamless transition.
- Operational Stability: Long-term commercial lease secured until 2039, supported by a stable, experienced core team of full-time chefs.
- Capacity: Currently configured for 80 indoor diners, plus balcony seating.
- Hours: 5pm to 9pm, 7 days per week.

Uncapped Growth Potential: The business has significant, untapped potential for a motivated owner to further drive revenue towards a target of NZ\$1.4M-1.5M.

Growth opportunities include:

- Expanding into lunch services.
- Implementing digital marketing and localized promotions.
- Establishing corporate catering and tourist group partnerships.
- Leveraging the kitchen for delivery/ghost kitchen services.

Contact:

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This is a rare opportunity to acquire a robust, well-structured business with immediate upside in a premium location.

Asking Price: \$625,000 plus SAV plus GST if any.

Interested in learning more? Please contact the listing agent for a confidential discussion.

Sean Synnott

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