



For Sale

Location: **New Zealand**
Asking: **\$1,750,000**
Type: **Communications/Technology / Services-Other**

SaaS with Services: 36 Year of Recurring Revenue

Operating successfully for decades, a SaaS revenue base, national customer agreements, and less than one day a week of owner involvement. Not a turnaround. Not a project. A mature, low-touch platform acquisition with genuine growth still on the table.

Two businesses operate together under single ownership. Both hold national supply group agreements with guaranteed centralised payment, and neither has spent a dollar on marketing to reach the customer base they have today

The operating structure is contractor-based throughout with no employed staff. Existing senior contractors handle day-to-day delivery across both businesses and are capable of absorbing the owner's current workload entirely from settlement.

- * Long-established business with a stable and loyal long-term customer base
- * Recurring SaaS licence revenue alongside outsourced services income
- * National supply group agreements underpinning reliable monthly revenue
- * Fully contractor-based, no employed staff
- * Less than one day per week current owner involvement
- * No qualifications or licences required for a new owner
- * Unique estimating formulas and NZ-based delivery create meaningful barriers to entry
- * No marketing spend to date, with significant customer acquisition upside remaining.

An investor, strategic buyer, or hands-off operator will find a business that largely runs itself, with contractor continuity, established customer relationships, and clear avenues to grow.

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*Please refer to the LINK website for full disclaimers.

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