

Low-Touch Service Business for Sale NZ Wide



Low-Touch Service Business | National Contracts

A mature, contractor-delivered service business with decades of trading history, national account revenue, and less than one day a week of owner involvement. Not a turnaround. Not a project. A low-touch acquisition with real service revenue at its core and clear room to grow.

The business generates most of its income from ongoing outsourced services delivered under long-standing national supply group agreements, with guaranteed centralised payment. A complementary software licence adds a smaller, recurring revenue stream on top, but it's the service relationships and delivery contracts that carry the business day to day.

Delivery is fully contractor-based, no employed staff. Senior contractors already handle the day-to-day work across both the service and software sides, and are capable of absorbing the current owner's remaining workload from settlement.

- * Decades-long trading history with a stable, loyal customer base built almost entirely on service delivery
- * Core revenue from outsourced services under national supply group agreements, topped up by recurring software licence income
- * Guaranteed monthly payment through established national account structures
- * Fully contractor-based delivery, no employed staff
- * Less than one day a week current owner involvement
- * No qualifications or licences required for a new owner
- * Proprietary estimating formulas and NZ-based delivery create real barriers to entry for competitors
- * No marketing spend to date, so there's genuine upside in growing both the service base and the software side

An investor, strategic buyer or hands-off operator gets a business that runs on established service contracts and contractor continuity, not one dependent on a single software product, with clear room to grow both revenue lines.

Location: **New Zealand**

Asking: **\$1,750,000**

Type: **Communications/Tech
/ Services-Other**

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Ref: EL05246

Timestamp: 20260820124504