



For Sale

Location: **Auckland**
Asking: **\$2,080,000**
Type: **Construction**

Established Specialist Electrical Solutions Business

Longstanding, profitable niche services business with repeat commercial and industrial work, experienced team and genuine transition support. Very strong pipeline of forward work.

A confidential opportunity is now available to acquire a well-established New Zealand specialist electrical solutions business operating in a resilient, technical niche strongly aligned with mechanical services, refrigeration, control panels, switchboards and automation-related project work.

The business has built a strong reputation over many years for reliable delivery, practical technical capability and long-term customer relationships. It is typically engaged on larger commercial and industrial projects, often as a specialist subcontractor or original equipment manufacturer, with work including design, manufacture, installation and commissioning support.

Revenue has historically sat in the approximate NZ\$2M-NZ\$3M range, with attractive profitability and a compact experienced team. The opportunity will suit a buyer seeking a profitable bolt-on, market extension, technical capability acquisition or owner-operated platform with a managed handover from the vendors.

The owners have been progressively delegating to their team and are prepared to support an orderly transition. This creates a practical pathway for a trade buyer, engineering group, electrical contractor, refrigeration sector participant, facilities services provider or strategic investor to acquire capability, client relationships and ongoing project flow.

The business is offered as a going concern with stock, fixed assets, intellectual property and the benefit of established customer and supplier relationships. Further information will be made available to suitably qualified parties following completion of a confidentiality agreement and initial buyer screening.

Key highlights

- Specialist electrical solutions business servicing mechanical, refrigeration and automation-related requirements.
- Established trading history and strong reputation in a technical niche with limited direct competition.
- Commercial and industrial customer base with meaningful repeat work characteristics.
- In-house control panel and switchboard manufacturing capability.
- Experienced team of approximately 7+ staff, with owners increasingly delegating day-to-day activities
- Attractive earnings profile, with maintainable EBITD indicated at circa NZ\$520K after allowance for owner replacement.
- Owners available for a managed transition

Contact:

Elaine Ford
0274 459 852

nzbizbuysell.co.nz/133561

Divest Business Sales
Licensed REAA 2008
Broker Ref: DV10578

DIVEST
INVEST. ACQUIRE

