

Ecosmart product Business for Sale auckland



Earnings opportunity over \$200,000 wholesaling high-margin ecosmart products to schools, supermarkets and retirement homes

Established in 2015, Ecosmart Warehouse supplies essential everyday products that businesses continue to purchase regardless of economic conditions. Its customer base spans schools, supermarkets, retirement villages, accommodation providers, hospitality venues, healthcare facilities, and commercial operators throughout NZ.

Operating on an efficient drop-shipping model, approximately 95% of products are shipped directly from suppliers to customers, eliminating the need for extensive warehousing and keeping operating costs low. The business can be operated from anywhere in New Zealand, offering exceptional flexibility and lifestyle benefits.

Key Features

1. Repeat B2B customer base generating recurring revenue
2. Strong online presence and established systems
3. Extensive, largely untapped database of schools, commercial, industrial, rest homes, supermarkets, holiday parks, and institutional customers throughout NZ
4. Large range of eco-friendly, safety, hygiene, and facility products
5. Strong margins and repeat ordering patterns
6. Website, trademarks, digital assets, and intellectual property included
7. No staff required under the current operating model
8. Significant growth opportunities, particularly throughout the North Island

The business is currently operated on a part-time basis while the owner is overseas. A motivated purchaser could unlock considerable growth through proactive sales, customer acquisition, and expansion into untapped markets.

This opportunity would suit:

1. Business-to-business sales professionals
2. Distribution and wholesale operators
3. Owner-operators seeking flexibility
4. Husband-and-wife teams
5. Entrepreneurs looking for a scalable business with repeat revenue and low overheads

Earnings opportunity over \$200,000.

If you are seeking a flexible, recession-resilient business with recurring commercial clients, strong systems, and significant growth potential, Ecosmart Warehouse deserves your consideration.

Location: **Auckland Region**

Asking: **\$385,000**
+SAV

Turnover: **\$350,000**

Type: **Wholesale/Distribution**

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