



For Sale

Location: **Auckland**
Asking: **\$2,500,000**
Type: **Retail Other**

NZ Market Leader in Equipment Hire

Over 180 active accounts. A fleet worth \$1.73M deployed across the country. A team that carries the business week to week. The foundations here are exceptional.

Commercial refrigeration and catering equipment hire is a niche built on recurring demand, high capital barriers, and customer relationships that take years to earn. This business holds the leading position in that market across New Zealand, serving supermarkets, catering companies, event organisers, food manufacturers, construction operators, and hospitality businesses nationally.

Revenue is well-diversified across nine industry sectors. The top ten customers represent approximately 40% of annual turnover, with a further 160-plus accounts making up the balance. That spread, combined with national deployment capability and a substantial owned fleet, gives this business a commercial position that is genuinely difficult to replicate.

- * 180-plus active accounts across nine industry sectors
- * \$1.73M owned fleet: refrigeration, mobile kitchens, specialist equipment
- * Recurring hire and maintenance revenue streams
- * National deployment capability
- * Experienced, self-sufficient team across operations, technical, and admin
- * Current ownership involvement of approximately one to two hours per week
- * 3-year Average EBPITDA is \$674,725

The operational team manages the business with minimal ownership oversight. Established systems and processes are in place across every function. For an investor or strategic buyer, this is a high-quality asset with real scale, strong customer depth, and clear room to grow.

Serdar Kabul, +64 21 188 6144, serdar.kabul@linkbusiness.co.nz

*Please refer to the LINK website for full disclaimers.

Ref: EL05231

Contact:

Serdar Kabul
+64 21 188 6144 or +64 9 579
9226

nzbizbuysell.co.nz/133311

LINK Business (Ellerslie)
Licensed REAA 2008
Broker Ref: EL05231




we sell businesses