

Trades Business for Sale Christchurch



Commercial Interiors; Consistent Profits

The Business

With a multi-million dollar sales top line, this is a historically very successful business that is well positioned for years to come. The forward order book is \$3m+ strong; the clients are a “who’s who” of commercial builders in Canterbury; and a strong staff capability plan is in place. The business is a market leader within its category, is extremely well regarded and only on the market due to the corporate vendor having other priorities.

Why Buy It?

1. Well defined pathway to consistent and rising profitability going forward
2. Excellent succession and staff capability in place
3. Market strength and high credibility with clients
4. Dynamic commercial market with excellent forward orders

Cashflow & Working Capital

Services are delivered and projects completed on the back of a relatively modest level of tangible assets; however, the systems and support staff in place are tangible, evidential drivers of EBPITD. The trading cycle is a key to the business success & profitability, with monthly billing of progress payments being an integral element to maintaining cashflow. The buyer will require circa \$350k of initial working capital over & above the purchase price.

Business Resources

The Buyer

This business will suit:

1. A trade player seeking greater exposure to the Christchurch commercial market, or vertical integration
2. An experienced businessperson within the construction sector who can leverage the excellent sales and de-corporatise the business to **significantly** increase profit.
3. A savvy tradesperson looking to take the next step into running their own multi-functional team, and not required to be on the tools
4. A QS or similarly trained buyer seeking to capitalise on their skills & experience

Having been involved in previous sales, Tabak is very aware of the capabilities of this business and are confident of the significant gains that can be made under a different ownership structure.

Location: **Canterbury**

\$750,000

Asking: **Incls. Motor Vehicles, plant & equipment**

Type: **Construction**

Contact:

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**Tabak Business Sales
(Christchurch)**

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