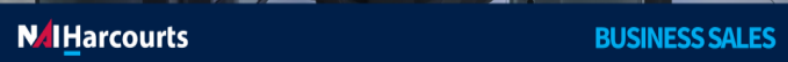


Managed Service Provider Business for Sale Auckland



NZ MSP | \$1M EBITDA | Owner 2d/wk

Rare opportunity to acquire a highly profitable, nationally operating New Zealand Managed Service Provider (MSP) generating over \$1M in adjusted EBITDA - with the current owner working just 2 days per week.

Built over many years, this is one of New Zealand's more substantial independent MSP operations, serving clients across all 16 New Zealand regions. With a gross margin consistently above 50%, it is a genuinely rare find in the NZ SME market - a business that performs at scale with minimal owner involvement.

The Business

This MSP delivers end-to-end IT support to its client base, spanning cloud, voice (VoIP) and internet connectivity, hardware procurement and supply, software licensing, managed services and ongoing technical support. A reseller commission stream adds a layer of recurring, low-effort revenue on top of the core services.

A structured, capable team backed by strong systems has enabled the current owner to step back to two days per week. Day-to-day operations run without the owner being present - as close to a passive income-generating business as you will find at this revenue level in NZ IT.

For a buyer who self-manages or integrates this business, adjusted EBITDA rises to \$1.1M as the owner remuneration component is no longer required.

The Opportunity

For a hands-on owner-operator, the upside is immediate: take a more active role, grow revenue through an established national infrastructure and deepen existing client relationships. For a strategic or corporate acquirer in IT, managed services or telecommunications, this is a ready-made national platform with proven earnings, a trained team, and no need to build from scratch.

With NZ businesses now racing to adopt AI-driven tools and automation, demand for trusted MSP partners to guide that transition is accelerating - and this business is well-positioned to capture that next wave of growth.

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Location: **Auckland**

Asking: **POA**

Type: **Communications/Tech**

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