

Specialist Rope Access Business for Sale Bay of Plenty



For Sale

Location: **Bay Of Plenty**
Asking: **Refer to Broker**
Type: **Services-Other**

Specialist Rope Access Business | Repeat Revenue

Few service businesses combine technical credibility, repeat revenue and genuine barriers to entry quite like this one.

Established over four years, this profitable rope access and difficult-height services business has built a strong reputation for reliability, safety and quality workmanship. It services property managers, industrial operators and facility-related customers, with work extending beyond Bay of Plenty into Waikato and Manawatu-Whanganui.

Services include exterior cleaning, building maintenance, painting, anchor installations, safety line recertifications and related specialist access work. Operators hold recognised height safety qualifications.

The operating model is highly attractive:

- * No lease
- * No fixed staff overhead
- * Flexible contractor network
- * Recurring annual certification work
- * Established commercial clients
- * Strong referral pipeline
- * Minimal marketing spend
- * Work often planned well in advance
- * Annual SDE to the owner over 2 year average: \$229,335 ('25FY, '26FY)

Repeat revenue comes from returning clients, annual cleans and annual recertification work for safety lines and anchor systems. Larger planned projects provide meaningful workflow, with the owner estimating these jobs keep him occupied for approximately three to four months per annum.

This acquisition may suit an existing rope access operator, a facility maintenance company, a property services group, or a technically capable owner-operator. For an industry buyer, this could be an efficient bolt-on acquisition, adding specialist capability, customer relationships and regional reach.

Contact:

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The owner is committed to provide a full operational handover.

A credentialed, profitable rope access and height services business with repeat revenue, regional reach and clear acquisition appeal. Enquire today.

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*Please refer to the LINK website for full disclaimers.

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