

Automation & Instrumentation Distributor Business for Sale Auckland



40+ Year Importer & Distributor - Automation & Instrumentation Specialist Providing Mission-Critical Componentry to Essential Infrastructure, Service and Industrial Sectors

Why Buy This Automation & Instrumentation Distribution Business

This is a rare opportunity to acquire a long-established specialist distributor of automation, instrumentation, and measurement componentry, supplying infrastructure, essential services, industrial manufacturing, research, and medical technology sectors.

The business provides technically critical components used in mission-critical environments, where system failure is not acceptable, including applications in earthquake monitoring, land subsidence, and the protection of critical man-made infrastructure.

In essence, the business specialises in the measurement and monitoring of movement and flow across diverse applications, including heat, gas, soil conditions, and liquids.

Operating for over 40 years, the business has built strong, long-standing relationships with customers and key international suppliers. Revenue is driven by specification-led sales, resulting in consistent repeat business.

This opportunity will appeal to strategic buyers seeking expansion or entry into the New Zealand market. Buyers gain an established operating platform with immediate market access, without the risks and delays associated with greenfield development.

After more than 40 years of ownership, the vendor is seeking to retire and focus on lifestyle and farming interests, presenting a genuine opportunity for new ownership.

Vendor support and handover assistance will be available to ensure continuity of customer relationships, supplier arrangements, systems knowledge, and operational capability, a smooth transition during the initial handover period.

Business Resources

The business operates with an experienced technical team providing product specification support, customer advisory services, and supplier coordination.

Core systems support order processing, inventory management, and supplier integration, appropriate for the distribution of specialised technical components. Operations are further supported by:

1. Established international supplier relationships
2. Documented processes and operating procedures
3. Systems aligned with specialist inventory and fulfilment requirements

Location: **Auckland**

Asking: **POA**

Turnover: **\$2,700,000**

Type: **Wholesale/Distribution**

Contact:

John Burnett

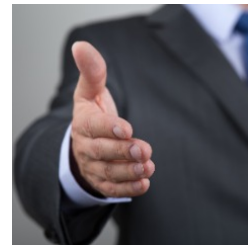
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