



For Sale

Location: **Auckland**
Asking: **Refer to Broker**
Type: **Finance**

Established Finance Business | Non-Bank | EOI

Established Non-Bank Finance Business - Expressions of Interest

A rare opportunity to acquire a profitable well established New Zealand finance company with a proven track record, strong systems, and an existing loan book generating contracted cashflows.

The business has operated since 2011 in the secured motor vehicle lending sector, building a diversified loan portfolio supported by long-standing dealer relationships and a substantial proprietary customer database.

Since August 2025 the business has been operating in a controlled run-off phase, with new lending paused. This provides a unique entry point for buyers seeking either immediate cashflow from the existing loan book or a platform to easily recommence lending and scale.

Key features:

- * ~ \$3.9M loan book (as at 1 April 2026)
- * ~ \$5.3M Loan Receivable - contracted cashflows
- * Strong historic profitability (EBPITDA up to ~620K)
- * Excellent systems and processes
- * Established dealer referral network

Two clear acquisition pathways exist:

- * Loan book acquisition - ideal for existing finance operators
- * Going concern acquisition - restart lending using established systems and relationships

The opportunity will suit:

- * finance companies seeking to grow their receivables
- * investors seeking a platform with immediate cashflow
- * operators looking to enter or expand within the sector

Contact:

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nzbizbuysell.co.nz/132554

LINK Business (Ellerslie)
Licensed REAA 2008
Broker Ref: EL05167




we sell businesses

The business is offered for sale by Expressions of Interest to reflect the dynamic nature of the loan book and differing buyer strategies.

Further information available upon completion of a confidentiality agreement.

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*Please refer to the LINK website for full disclaimers.

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