



## Healthcare logistics business - owner operator

An established, niche healthcare logistics business delivering essential, time-critical services within a specialised B2B market.

Operating through a simple and efficient owner-operator model, the business benefits from a lean structure with no lease or commercial premises required, keeping overheads low and operations streamlined. It is ideally suited to hands-on buyers or those seeking a proven, scalable platform.

The business generates consistent Seller's Discretionary Earnings of \$140,000+, supported by a mix of B2B clients across the healthcare sector, including established agency relationships with two international medical logistics companies, supporting a stable and recurring income base.

Pricing is structured to support margin protection, with a Fuel Adjustment Factor (FAF) in place allowing fuel cost increases to be passed through to customers.

Current demand exceeds operational capacity, presenting a clear and immediate opportunity for expansion and growth.

This is a compelling opportunity to acquire a stable, essential-service business with strong fundamentals and built-in scalability.

### Key Highlights:

1. Consistent SDE of \$140,000+
2. Established B2B client base
3. Mix of recurring and job-based revenue
4. Lean, no-premises operating model
5. Fuel Adjustment Factor supporting margin stability
6. Demand exceeds capacity with clear growth potential

Location: **Bay Of Plenty**

Asking: **\$379,000**

Type: **Services-Other**

## Contact:

Lucy Hammond - Business Broker

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Business hours

[nzbizbuysell.co.nz/132537](http://nzbizbuysell.co.nz/132537)

**Bayleys Tauranga - Commercial**

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