

Corporate Clothing Business for Sale Auckland



For Sale

Location: **Auckland**
Asking: **\$595,000**
Type: **Retail Other**

NAIHarcourts

BUSINESS SALES

Corporate Clothing Business

This well-established business has served New Zealand's commercial sector for decades, delivering branded clothing, corporate uniforms, and promotional merchandise to a broad and loyal client base and is just 15 minutes from Auckland CBD. Now fully modernised, cloud-based, and operating with reduced owner dependency, it's ready for a new owner to step in and grow.

Operating from a purpose-built showroom - the only facility in the sector offering a full uniform fitting service across all style ranges - the business converts enquiries to sales at over 90%. Customers are served through multiple channels: online webstores, email, phone, and in-person, with day-to-day relationships managed entirely by an experienced sales and customer service team. This is not a business dependent on the owner's personal network.

Financially, the business delivers a weighted average EBITDA of \$220,000 across the last three financial years, with a projected FY27 return of \$265,000. Revenue growth now flows directly to the bottom line, with no additional fixed overheads required to support scale. The customer base includes a number of blue-chip national accounts, is broad enough to prevent single-client dependency whilst generating consistent organic referral business.

Clear growth pathways exist from day one - expanding private webstores, introducing enhanced corporate self-service features, and leveraging existing digital marketing tools are all low-risk, high-return initiatives already within reach.

With operations running smoothly and a capable team in place, the current owner has a highly credible reason for sale and is simply ready for a new challenge.

To receive the full Information Memorandum or to arrange an initial conversation, please contact Lester de Vere directly.

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