

Homewares, Fashion & Giftware Business for Sale Merivale Christchurch



Import to Retail - Exclusive Brands

The Business

Corso Merivale has only ever had two owners in nearly 40 years of trading and is only on the market now due to the vendor's health condition. Sales are rebounding and likely to exceed \$800k + GST this FY and the Gross Profit averages around 50%!

Business strengths include:

1. Iconic destination Store known well nationally
2. Import & direct sales enabling very good margins
3. Sales growing; excellent margins & profitability
4. Diversified product range; exclusivity with suppliers
5. Canterbury economy thriving
6. Superb location with high foot traffic and roadside visibility
7. Exceptional retail neighbours and brands that complement each other
8. Significant opportunities for sales improvement & profit growth
9. Genuine reason for sale
10. Options for the new owner role
11. Stock circa 300-350k; plant \$40k

Business Resources

The new owner of Corso Merivale would ideally suit:

- Aspiring Luxury Retail Entrepreneurs
- Strategic Investors & Expanding Retail Groups
- Professional "Pivoters"
- Creative Entrepreneurs/Brand builders
- Interior Designer/Stylist with a passion about homewares and interiors

This is a high-quality importer/retailer that has earned its reputation & success and represents a fantastic opportunity for a new energetic & visionary owner.

Sale Price \$ Stock & plant plus goodwill negotiable

Location: **Christchurch**

Asking: **\$ Stock & plant plus goodwill negotiable**

Type: **Retail Other**

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Tabak Business Sales
(Christchurch)

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