



For Sale

Location: **Auckland**
Asking: **\$4,500,000**
Type: **Communications/Technology**

\$3.2M Revenue | Enterprise Technology Consultancy | Strategic Growth Opportunity

This well-established NZ technology consultancy delivers enterprise software, cloud modernisation, systems integration & digital transformation solutions to government & large corporate clients.

The business has built a strong reputation for delivering complex, high-value projects within regulated & enterprise environments, resulting in long-standing client relationships, repeat engagements & strong forward visibility.

Importantly, the business continues to track strongly, with FY2026 performance reflecting significant growth in revenue, supported by contracted work, recurring SLA revenue & an active pipeline of future opportunities.

Key Highlights:

- FY2026 Revenue exceeding \$3.2M
- Strong contracted backlog & active pipeline
- Recurring SLA/support revenue alongside project-based income
- Embedded enterprise & government relationships
- Exposure to high-growth sectors including cloud transformation, systems integration & AI-enabled solutions
- Lean, scalable operating model with low fixed overheads
- Significant opportunity for strategic expansion under new ownership

The company operates with a senior-led delivery model supported by a flexible contractor network, allowing the business to scale efficiently while maintaining delivery quality & operational flexibility. The opportunity is expected to appeal to:

- Existing technology or consulting firms seeking strategic expansion
- Managed services or software businesses looking to deepen enterprise capability
- Experienced operators seeking a scalable platform within a structurally growing sector

The vendors are supportive of a structured transition process to ensure continuity across client relationships, operations & future growth initiatives.

Asking Price: \$4.5M

For more information, please visit the Barker Business website, search #3989 & complete the online Confidentiality Agreement. Once received, Luke will be in touch.

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