



For Sale

Location: **Bay Of Plenty**
Asking: **\$1,000,000**
Type: **Agriculture/Hort/Aquatic**

Niche Horticulture Processing & Packing

The Business

Established over 40 years ago as a specialist horticulture packhouse, prepacker and distributor, this business is today one of the country's most innovative and successful multi fruit packhouses.

The business uses specialised machinery and equipment for grading, sorting, labelling and packing a diverse range of fruit products which include kiwifruit, kiwiberry, avocado, blueberry, feijoa, citrus, tamarillos. Recent developments include processed reject fruit for export.

They work closely with various governing bodies within the horticultural industry, suppliers and customers to ensure food safety standards, grade standards, hygiene standards and protocols are continuously met.

This is a niche operation and presents a great opportunity to build on the solid asset base already in place.

Business Highlights include:

1. Product Diversity
2. Loyal and repetitive customer base
3. Predominantly 5 day week operation
4. Well systemised with strong regulatory compliance in place
5. Competent operation structure
6. Multi award business winner
7. Modern and efficient machinery / equipment
8. Sale price includes plant value of \$520k and stock value (est) of \$250k

The Buyer

For the past 4+ years the business has been run under management (General and Operations Managers) backed up with a strong operations team. The two management roles have recently become vacant and have not been replaced, with the business currently being run by the middle management operations team with some overview from the Owner.

The opportunity exists now for a new owner with a management and strong marketing/sales background and an excellent customer focus to take this business to another level. The business has interactions with a very diverse customer base

The current owner is offering a generous and ongoing assistance package.

Net Surplus \$250,000 EBITDA (projected FY 2026 result based on 11 mths actual)

Contact:

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Normal Business Hours

nbizbuysell.co.nz/132081

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