

# Specialist Home Furnishings Business for Sale Hawkes Bay



## For Sale

Location: **Hawkes Bay**  
Asking: **\$1,150,000**  
Type: **Services-Home/Garden**

### Hawke's Bay | High Margins | EBIPTDA \$500k

This well-established Hawke's Bay business has operated for over 40 years within a specialist home furnishings niche. Its strong regional reputation now sees approximately 70% of revenue generated from repeat customers and referrals.

Products are manufactured in-house by a skilled and loyal production team and installed throughout the region. The client base is well diversified across residential homeowners, builders and commercial customers, with no single client accounting for more than 5% of total revenue.

- FY2025 EBIPTDA \$490,000
- FY2026 on track for \$500,000
- Outstanding EBIPTDA margin of approx. 49%
- In-house manufacturing capability
- 70% repeat and referral revenue
- Diversified client base
- Minimal stock and low working capital
- Clear, low-cost expansion potential into a nearby underserved market

The business operates across two clearly defined owner roles and is equally suited to a working couple or a hands-on individual. Established systems and an experienced team provide continuity and support a smooth transition.

Asking Price: \$1,150,000

If you are interested and would like more information about this business, please visit the Barker Business Brokerage website, search reference number 3974, and submit the online Confidentiality Agreement. Once Joel receives your expression of interest, he will be in touch regarding further information about this opportunity.

\*Source of information - Supplied by the Business Owner.

### Contact:

Joel Costello  
021 229 8070 or [0064 9 448 1285](tel:006494481285)

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Property Code: 3974