

B2B Trade Sales Business for Sale Christchurch



B2B Trade Sales; Chch Processing Facility

The Business

Sales this FY will exceed \$1m + GST, and the Gross Profit net of materials & direct labour is over 60%! The business services a select range of “trades related” businesses and it adds value to their manufacturing process.

Sales are well spread over a manageable number of clients and there is plenty of scope for growth, with all work to date simply the result of responding to inbound enquiry. Business strengths include:

1. Sales growing; excellent margins & profitability
2. Strong forward orders
3. Canterbury economy thriving
4. Good staff
5. Experienced vendor willing to provide a strong transition
6. Purpose-built premises, totally fit for purpose
7. Limited competition
8. Genuine reason for sale
9. Options for the new owner role

Business Resources

The Buyer

Due to the niche nature of the “value add process” this flyer is generic, and we can explain further once buyers have completed a Confidentiality Agreement. There is opportunity for a buyer to take on the management & admin role within the business, in which case management and customer service skills are essential. Alternatively, a buyer who has a background in carpentry, cabinet making or the trades is likely to have a skillset that can be used within the operations of the business within the factory.

This is a niche supplier that has earned its reputation & success and represents an excellent opportunity

Sale Price \$695,000 incl. stock & plant

\$372,000 estimate 2026FY EBPITD

\$313,851 four-year average EBPITD

Location: **Canterbury**

Asking: **\$695,000
incl. stock & plant**

Type: **Manufacturing**

Contact:

Damien Fahey
0276 853 536

nzbizbuysell.co.nz/131789

Tabak Business Sales
(Christchurch)

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