



For Sale

Location: **Nelson**
Asking: **\$216,000**
Type: **Services-Other / Construction**

Trusted Aircon & Refrigeration Business in Nelson!

Ready to own a high-performing service business with strong cashflow, loyal clients, and genuine room to grow? This established opportunity in the Nelson region is not to be missed.

This well-regarded air conditioning and refrigeration business has operated successfully since 2007. Known for its professionalism, reliability, and technical expertise, it delivers tailored solutions across both residential and commercial sectors. Services include installation, servicing, diagnostics, and urgent repairs, with a proven strength in complex and specialist systems.

Growth has been driven by word-of-mouth and repeat clients, with little reliance on advertising. A lean operating model, low fixed costs, and strong customer relationships have supported consistent performance and solid margins, creating a resilient and rewarding venture.

Key strengths:

- * Established since 2007 with an excellent reputation
- * Balanced mix of residential, commercial, and trade clients
- * Broad service capability across air conditioning and refrigeration
- * Efficient, low-overhead structure supporting strong profitability
- * Operating at capacity with immediate growth headroom
- * Specialist capability in high-end and complex system work
- * Strong referrals and repeat business from loyal clients
- * Scalable model with subcontractor support as required.

The owner is hands-on, managing client service and project delivery and averaging around 50 hours per week. This opportunity will suit a qualified technician ready to step into a profitable, independently run business, or an operator looking to grow capacity and expand the scope of work.

With proven demand, a strong reputation, and clear pathways for growth, this is a compelling opportunity to secure a business combining technical excellence and strong returns.

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*Please refer to the LINK website for full disclaimers.

Ref: CS01032

Timestamp: 20260209031503

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