



For Sale

Location: **Auckland Region**
Asking: **\$299,000**
Type: **Manufacturing / Wholesale/Distribution**

High-Margin Coffee Roastery + Capsule Brand

I've been fortunate to sell many coffee roasting businesses over the years - each is different, but this one is particularly compelling.

This is a rare opportunity to acquire a lean, highly profitable specialty coffee business with diversified revenue streams and genuine points of difference.

Roasting around 250kg to 300kg of green beans weekly, the business services around 30 wholesale cafe clients while generating growing income from FMCG distribution, direct-to-consumer sales, and a truly compostable capsule range - a fast-expanding category with significantly stronger margins.

The operation is refreshingly simple. It runs as a one-man business requiring only ~25 hours per week, with no staff and a low-cost warehouse lease.

Coffee machines and grinders are placed on loan with clients, supporting retention and long-term volume. All equipment is owned by the company including 15 machines and around 18 grinders.

Capsules present significant upside. Production capability is established, FMCG relationships are in place, and demand for sustainable pods continues to rise. Clear growth exists through supermarket expansion, subscriptions, wholesale accounts, and broader distribution.

Key highlights:

- * \$120,000 working owner surplus
- * Wholesale, FMCG and DTC (Direct to Consumer) revenue
- * Truly home compostable capsules
- * Low overheads
- * Scalable platform
- * Established brand
- * Full training provided (including roasting training)

Ideal for an ambitious coffee lover or industry buyer seeking immediate scale.

Outstanding buying at \$299,000 plus stock.

Nick Giles, +64 21 676 832, nick.giles@linkbusiness.co.nz

***Some details of the business for sale are confidential and can only be disclosed upon contacting the broker and a completion of a Confidentiality Agreement. Due to the confidentiality of this business a stock photo image may be used to represent the business.

Ref: EL05092

Timestamp: 20260129111503

Contact:

Nick Giles
+64 21 676 832 or [+64 9 579 9226](tel:+6495799226)

nzbizbuysell.co.nz/131469

LINK Business (Ellerslie)
Licensed REAA 2008
Broker Ref: EL05092


we sell businesses

