



**kakapo**

COMMERCIAL HVAC  
Whangarei

## Whangarei Commercial HVAC. Rock Solid Profits of \$602,000+

This business covers the length & breadth of Northland, completing commercial projects & ongoing servicing / maintenance jobs for their large customer base. The phone rings as the HVAC company of choice, not because they are the cheapest but because the experienced team delivers to a high standard.

This business is looking for a new owner to help lead the experienced team, maintain the great company culture & continue to deliver projects & maintenance to the large customer base built up over 20+ years.

This business has proved extremely resilient during the 2024 & 2025 recession. The incoming owner will walk into a stronger business environment in 2026, with substantial forward work in place, and will receive a solid handover from the outgoing owner.

### Business Highlights

- Working owner profits of \$602,000 (4 year average)
- FY27 working owner forecasted profits of \$600,000 (estimated)
- 2026 forward work looks solid
- Fantastic split of new build, maintenance & project work
- Flexible lease on offer in prime central location
- Affordable rent & great car parking
- Great range of customers from schools to large commercial
- Proven team of experienced tradies

Call Mike Ponsonby today on 021 450 049 to chat about this proven performer that ticks all the boxes.

Asking Price: **\$1,199,000 + Stock**

Location: **Whangarei**  
Asking: **\$1,199,000  
+ Stock**  
Turnover: **\$1,675,000**  
Type: **Services - Professional**

### Contact:

Mike Ponsonby - Business Broker  
021450049

[nzbizbuysell.co.nz/131323](http://nzbizbuysell.co.nz/131323)

Kakapo Business Sales  
Licensed REAA 2008  
Broker Ref: KA2709

