



For Sale

Location: **Tauranga**
Asking: **\$595,000**
Type: **Services-Professional**

BOP Specialist, Design Plans, Quality Products

For more than 30 years, this Tauranga-region firm has earned the trust of architects, interior designers and building industry professionals by consistently delivering high-quality, specification-level products and design-support services for premium projects.

With a reputation built in the specialist product supply market, supported by a modest direct-to-public presence (approx. 20%), the business is ideally positioned to transition to new ownership and capitalise on its strong forward pipeline.

Key Highlights:

- * Established more than three decades ago in one of the Bay of Plenty's most desirable locations, offering long-standing market credibility.
- * Predominantly serves architects, interior designers and the building/construction industry, creating robust B2B relationships and repeat work.
- * Approximately 80% of revenue derived from trade-industry channels (specification market), with 20% direct consumer retail, providing diversification.
- * In-house design-consultancy service supports clients with product selection and placement strategy, offering a value-added proposition.
- * Excellent forward workload through to 2026, giving a new owner visibility and momentum from day one.
- * Located in the high-growth Bay of Plenty region, benefitting from strong construction and development activity.
- * Significant upside potential exists; expansion of direct-to-public channels, unlocking further margins, digital-marketing enhancement and geographic diversification.
- * Vendor is available for an extended transition period, ensuring continuity, knowledge transfer and minimal disruption.
- * Key employee is willing to remain in the business, offering stability and operational capability for the buyer.

The vendor is retiring but remains committed to a generous hand-over period, and importantly, the existing key employee is available to stay on and support the continued success of the business.

Contact:

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nzbizbuysell.co.nz/131001

LINK Bay of Plenty
Licensed REAA 2008
Broker Ref: BOP00920



This is a rare opportunity to acquire a specialist supply and design support business with a strong track record, loyal trade-industry client base and clear growth prospects, all based in a thriving regional market. The retiring owner's willingness to remain engaged during hand-over, combined with an existing team member ready to continue, provides an ideal foundation for a smooth transition and immediate momentum.

This business would ideally suit someone from an interior design, construction, or electrical background.

With excellent forward work already in place, the new owner can step into both stability and growth from day one.

***Some details of the business for sale are confidential and can only be disclosed upon contacting the broker and a completion of a Confidentiality Agreement. Due to the confidentiality of this business a stock photo image may be used to represent the business.

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