

Established Aviation Business – Pilot Owner-Operator Opportunity (Confidential) Business for Sale Wanaka



Serious opportunity for a licensed pilot with commercial aviation experience.

This established New Zealand aviation business with over 25 years of operating history is offered for sale due to the planned retirement of the current owners.

The business operates within a specialised tourism aviation segment and has developed a strong reputation, repeat clientele, and consistent seasonal demand. The operation benefits from solid forward bookings, established systems, and documented procedures that support safe, compliant client experience, with exceptional client reviews.

This opportunity is well suited to a funded pilot owner-operator who is commercially minded and capable of combining flying duties with operational and management responsibilities. The business operates with an existing pool of pilots, and the incoming owner will be responsible for overseeing pilot rostering, day-to-day scheduling, and maintaining operational standards.

The current owners are committed to providing a structured handover to ensure continuity and a smooth transition.

This business will suit:

A licensed pilot with commercial aviation experience

An owner-operator comfortable with leadership and management responsibilities

A purchaser with access to funding to complete an acquisition of this nature

Business Resources

Key features include:

1. Long-established aviation operation
2. Recognised brand with repeat clients
3. Existing pilot pool and operational systems
4. Robust forward bookings (deposit paid) with seasonal revenue visibility
5. Structured handover from retiring owners
6. Opportunity to step into ownership without start-up risk

Due to the nature of the operation, confidentiality is essential.

Further information will be provided only after buyer qualification and completion of a confidentiality agreement.

For further information please contact

David Moore

Location: **Otago**

\$766,000

Asking: **+Assets at Valuation**

Type: **Tourism/Leisure**

Contact:

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