



For Sale

Location: **Auckland**
Asking: **\$4,900,000**
Type: **Wholesale/Distribution / Services-Other**

Long-Established National Distributor & Service Business

For over three decades, this business has been a trusted name in New Zealand's heavy equipment and transport sector. Known for its strong supplier relationships and ability to deliver when it matters, it has become the "go-to" provider for customers across industries who rely on quality equipment, dependable parts, and professional after-sales service.

The sale includes approx. \$3.6m of stock, ensuring immediate revenue potential and the ability to respond quickly to customer demand. With turnover averaging around \$10.8m over the past three years and a consistent cash surplus after addbacks, the business provides a solid financial foundation. Customers frequently prepay or provide deposits, giving enviable cashflow security and reducing working capital requirements.

Operations are run from a strategically located Auckland facility, equipped with a large workshop, secure storage, and container handling capacity. An experienced and loyal team manages day-to-day sales, service, and administration. The owner is open to assisting through the transition, ensuring supplier and customer relationships are seamlessly handed over.

Growth opportunities remain significant: underutilised capacity in the premises, the chance to expand geographically, stronger marketing reach, and the ability to formalise service agreements.

This is a rare chance to acquire a profitable, resilient, and well-positioned business with high barriers to entry and genuine room to grow.

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If you are interested and would like more information about this business, please visit the Barker Business Brokerage website, search reference number 3914 and submit the online Confidentiality Agreement. Once Ann receives your expression of interest he will be in touch regarding further information about this opportunity.

Contact:

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021 233 2562 or [0064 9 448 1285](tel:006494481285)

nzbizbuysell.co.nz/130928

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*Source of information - Supplied by the Business Owner.

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