



For Sale

Location: **Northland**
Asking: **\$299,000**
Type: **Hospitality-Cafes**

Waipu Central Cafe - Lifestyle, Profit & Potential

This one's the real deal - cafe buying at its absolute best and what a lifestyle is on offer just 90 minutes north of central Auckland!

Waipu Central Cafe sits right in the heart of Waipu Village, one of Northland's most desirable coastal communities.

With average weekly sales of around \$26,600 (incl. GST) and annual revenue topping \$1.38 million, it's already a serious performer - and that's under full management.

The current owners don't work in the business, and wages are running very high. That's the golden opportunity. A hands-on operator who tightens labour to industry norms (around 35%) could unlock a surplus exceeding \$200,000 per year - and in doing so, create an immediate capital gain worth hundreds of thousands.

Just to be clear it is simply not making that profit right now and that's the point! If it were you would be paying almost double the asking price!

The fundamentals couldn't be stronger:

- * Long lease to 2041
- * Rent at just 3.3% of sales - a rarity in hospitality
- * Modern, purpose-built cafe (2021) with indoor/outdoor seating for 70+
- * Loyal local following and strong year-round trade

Waipu offers the best of New Zealand coastal living - golden beaches, a vibrant community, and a relaxed pace of life - all just 90 minutes north of Auckland. It's a setting that attracts both locals and tourists year-round, making it the perfect backdrop for a profitable lifestyle business.

For a motivated owner-operator, this is a chance to step in, fix the wage structure, and realise genuine capital gain while living the dream.

Contact:

Nick Giles
+64 21 676 832 or [+64 9 579 9226](tel:+6495799226)

nzbizbuysell.co.nz/130718

Link Business (Ellerslie)
Licensed REAA 2008
Broker Ref: EL05047



This isn't just a cafe - it's a lifestyle investment with serious profit potential.

Asking Price:\$299,000 + stock

Nick Giles, 021 676 832,nick.giles@linkbusiness.co.nz

***Some details of the business for sale are confidential and can only be disclosed upon contacting the broker and a completion of a Confidentiality Agreement. Due to the confidentiality of this business a stock photo image may be used to represent the business.

#wesellbusiness #buyajob #cafe #farnorth#coffeeshop

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