

# Niche Engineering Business for Sale Bay of Plenty

- EBITDA = \$2.34m
- 75 years in the Industry
- Profit Margin = 30% net on Sales

## For Sale

Location: **Bay Of Plenty**  
Asking: **\$6,800,000**  
Type: **Manufacturing**

### Niche Engineering, Maintenance & Servicing - \$2.34M EBITDA

A rare opportunity to acquire a well-established engineering company with 75 years in the industry and 20+ years in specialised servicing. The business has deep client relationships, including major clients such as Fonterra, and operates in a niche market with strong technical expertise.

Key Highlights include:

- EBITDA: \*\$2.34M avg. (2022-2025, excluding directors' wages)
- Net Profit Q1 2025/26: \*\$537K before interest, tax & depreciation
- Profit Margin: 30% net on sales
- Staff: 9 full-time employees with low turnover and flexible contractor model
- Clients: Loyal customer base with long-term contracts, including critical maintenance and annual shutdowns
- The business is well-regarded for reliability and technical excellence, managing complex industrial systems and equipment. The directors are committed to a smooth transition, with one available for up to two years and the other potentially remaining long-term.

Growth Opportunities:

- Secure new service contracts and reconnect with past manufacturing clients
- Support clients' transitions to renewable energy systems.

This is an ideal acquisition for an astute investor or industry buyer seeking a stable, high-margin operation with a proven track record, minimal customer churn, and exceptional technical expertise.

Asking Price: \$6.8M inc. Stock and Plant

Please visit the Barker Business website, search reference #3787, and submit the online Confidentiality Agreement. Once Alan receives your expression of interest he will be in touch.

\*Source of information - Supplied by the Business Owner.

### Contact:

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Property Code: 3787