Vintage Camera & 35mm Film Store Business for Sale Auckland Central



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Since 2019, Junktion has established itself as a well-known film camera specialist. Junktion has one of New Zealand's best selections of film SLR cameras, vintage cameras, Super 8 cameras and VHS film cameras, proudly on display in their K'rd St Kevin's Arcade character store. With a lean, streamlined operation and an in-house reusable 35mm camera brand (Candid), it's ready to scale.

Over the past year, while many in the retail sector have struggled, Junktion have proven to be exceptionally recession-proof. This past financial year highlighted the resilience of the business, with revenue remaining strong and stable over FY24 and FY25, resulting in a FY25 EBITDA of \$164k before owner's takings. This is a turn key business, that positions a new owner well to fully capitalise on the impending post-recession growth and Auckland City infrastructure upgrades (CRL).

Highlights

- FY25 EBITDA of \$164,000+
- Seeking offers above 450,000 + SAV + GST to purchase the total company of 'Lake Water Limited', including all current stock, IP, shop fit out, lease and assets
- 6 months' worth of stock on hand RRP value approximately \$280k + GST; sold to new owner at 50% of RRP value
- Proven, profitable and recession-resilient operation
- Unique market position in film/vintage cameras with limited competition
- Established systems (Shopify store, Xero), brand IP and social presence
- Candid brand: in-house reusable 35mm camera brand with strong margins and wholesale potential
- Destination retail store in St Kevin's Arcade
- Optional offer for consistent camera supply an on-going camera source at 50% of RRP for 12-24 months+

- Combined Instagram following of ~17.5k

Location: Auckland

Asking: **\$450,000** + **SAV** + **GST**

Type: Retail Other

Contact:

N2 Equity

Business Hours

nzbizbuysell.co.nz/130578



- Handover support available

Possibility for transition support, training and development from $\ensuremath{\text{N2}}$

Contact N2 on behalf of the owner

info@n2equity.co.nz

