

Managed Specialist Consulting Business for Sale NZ Wide



For Sale

Location: **New Zealand**
Asking: **\$1,650,000**
Type: **Services-Professional**

Strategic and Growth Focused - Managed Service

High-performance managed professional B2B service company: growth market, proven systems, unrivalled specialised IP, strong team, exceptional returns.

A rare opportunity to own an iconic specialist consulting business with decades of proven success, trusted by clients across a wide range of industries. This business operates over multiple sectors, providing essential niche services that remain in constant demand, regardless of economic cycles or political change.

Its diversified client base & systemised structure make it both resilient and scalable, with strong growth potential into markets such as Australia. This business is easily operated/ governed from anywhere. With an outstanding reputation, experienced team, a high level of recurring revenue, this enterprise is exceptionally well-positioned for further growth & long-term success.

Standout Highlights:

- ~\$600k pa cash surplus to one working owner
- Fully managed (from anywhere), enabling flexible oversight / governance
- Exponential growth in past 2 years, since current GM appointed
- Outstanding unique, extensive IP - tightly held in fully documented proprietary system
- Solid, multi-sector client base, ensuring stability & resilience
- Proven scalability with strong potential for Australian & global expansion
- Little serious or sizable competition, both in NZ & Australia
- High client retention: 65 - 70% repeat business (sometimes after several years)
- Experienced management team & long-service staff, with well-established systems
- Low overhead & highly flexible operational model = negligible risk (no leases, no stock/inventory, staff contracted, retainers for management staff are only fixed costs).

Asking: \$1.65M

Contact:

Charles Bateman
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nzbizbuysell.co.nz/130552

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For more info, visit the Barker Business website, search #3919 & submit the online Confidentiality Agreement. Once Charles receives your expression of interest he will be in touch.

*Source of information - Supplied by the Business Owner.

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Property Code: 3919