

Sales & Installation Business for Sale Christchurch



New & Re-roofs; Wide Customer Base; Preferred Supplier

The Business

Consistently generating \$2-2.5m + GST of annual sales this business has been providing roofing & other solutions to Canterbury builders, homeowners, developers, property managers & Government Departments for over 20 years. Business strengths include:

1. Well established & profitable, improving forward orders
2. Credible supplier using market leading brands
3. Diverse client base - so modest customer risk
4. Established and extremely competent staff
5. Significant asset base included in the sale price
6. Identified opportunities for growth

The Future

Operating from a destination site, this business is well recognised, and opportunities for additional growth include:

1. Leverage the extensive asset base more than is currently being done
2. Focus on product sales more than is currently being done
3. Leverage off the increasing number of preferred supplier arrangements in place
4. Improve marketing & social media presence
5. Generic growth through Canterbury's improving construction sector and the nationwide economic "green shoots"

Business Resources

The Buyer

The buyer will become a working owner to replace the retiring vendor OR may perhaps be a trades services or roofing business wanting greater exposure into the Canterbury market; or a local entity wanting to add to the range of services it provides. Useful backgrounds for a new owner include:

1. Construction, project management, QS and/or quoting
2. Roofing and/or cladding application & installation
3. LBP experience (ideal for builder wanting to get "off the tools")
4. Very competent handyman or DIY person
5. Husband & wife team with one or more of the above attributes

This is a consistently profitable business that has earned its reputation & success, has a substantial asset base and is on the market for the first time.

Location: **Canterbury**

Asking: **\$695,000**
incl. stock & plant

Type: **Services-Other**

Contact:

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Tabak Business Sales
(Christchurch)

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